International Marketing

POLAND

PZU, Warsaw order an R850

PZU of Warsaw, which is one of the largest insurance companies in Eastern Europe, has ordered an R850 distributed data processing system.

PZU has been a long term user of Redifon equipment, a data entry system having been delivered and installed by Meramat under the Redifon Manufacturing Agreement signed in April 1974.

This installation is most successful and is used extensively in the recording of premiums, claims, management summaries and reports and, in particular, provides a database of 23,000 staff

Two R850's for Bank PKO, Warsaw

A contract for two R850 distributed data processing systems has been received from the Bank PKO, to provide a real-time banking system for customer with Foreign Currency Accounts. This order is an extension to two Redifon data entry systems with 33MB disks, which have successfully operated for over a year on this application — albeit in batch processing mode.

In future, the R850's will be used to tell the bank and customer alike the customer's up-to-date balance with each transaction, which is extremely important, as accounts are used extensively for the purchase of goods under special arrangements either in or outside Poland for non-local currency.

A special feature of the installation will be the use of the terminals at the Cashier's Desks and, in this connection, the terminals will be some distance away from the processor in three adjacent buildings.

Configuration: Two central processors with 64KB memory, two 33MB disks, two 9-track 1600bpi tape drives and 24 terminals.

Contract value: £200,000 approximately.

The R850 will be equipped with a punch card reader and replaces some very old punch card tabulators, thus adding considerably to the data processing capability of PZU, besides leading the way in their development of future programs and the wider deployment of more R850's at branch level throughout Poland.

Configuration: Central processor with 64KB memory, 33MB disk, 9-track 1600bpi tape drive, five terminals, card reader and paper tape reader.

Contract value: £120,000.



Pictured centre is Urszula Nartowicz—Installation Supervisor with Programmers from PZU (Polish State Insurance company) and Bank PKO, Warsaw, who were attending a three-week R850 Conversion Course in October. Urszula is showing the Programmers the new features of the R850 basic control group.



Pictured during their R850 Conversion Course are Programmers from PZU and Bank PKO, Warsaw, both companies having recently signed substantial contracts. Seen far right is Urzula Nartowicz — Installation Supervisor, showing the Programmers how to use an OCR Wand Reader which can be attached to an R850 terminal.

CZECHOSLOVAKIA

Redifon Computers win £500,000 of contracts at the BRNO Fair

Redifon Computers Ltd, had a most successful and rewarding fifth year when they exhibited an R850 distributed data processing system at the Brno Fair last month.

Nine contracts for R-range systems were taken to the value of £500,000 at the exhibition.

This undoubtedly secures Redifon Computers Ltd's position in Czechoslovakia as the market leaders in the sale of distributed data entry systems.

Pictured on the Redifon stand at the Brno International Engineering Fair are (seated) S. D. "Jim" Wilks—Chief Executive of the British Overseas Trade Board being shown how to operate an R850 terminal by Roger Landau—General Manager for Czechoslovakia.

